



# 2021

FULL-YEAR RESULTS  
FINANCIAL SUMMARY

Givaudan

engage your senses



# Key figures

## Financial Review

For the year ended 31 December

in millions of Swiss francs except earnings per share data	2021	2020
<b>Sales</b>	<b>6,684</b>	<b>6,322</b>
<b>Gross profit</b>	<b>2,855</b>	<b>2,659</b>
as % of sales	42.7%	42.1%
<b>EBITDA<sup>a</sup></b>	<b>1,482</b>	<b>1,397</b>
as % of sales	22.2%	22.1%
<b>Operating income</b>	<b>1,089</b>	<b>996</b>
as % of sales	16.3%	15.8%
<b>Income attributable to non-controlling interests</b>	<b>-</b>	<b>-</b>
<b>Income attributable to equity holders of the parent</b>	<b>821</b>	<b>743</b>
as % of sales	12.3%	11.8%
<b>Earnings per share - basic (CHF)</b>	<b>89.03</b>	<b>80.59</b>
<b>Earnings per share - diluted (CHF)</b>	<b>88.37</b>	<b>79.96</b>
<b>Operating cash flow<sup>b</sup></b>	<b>1,288</b>	<b>1,189</b>
as % of sales	19.3%	18.8%
<b>Free cash flow<sup>c</sup></b>	<b>843</b>	<b>811</b>
as % of sales	12.6%	12.8%

- a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.
- b) After careful consideration with the Group auditors, the Group has determined that purchase and sale of own equity instruments relates to financing activities and has been reclassified from cash flows from (for) operating activities into cash flows from (for) financing activities.
- c) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

For the six months ended 31 December (unaudited)

in millions of Swiss francs except earnings per share data	2021	2020
<b>Sales</b>	<b>3,311</b>	<b>3,101</b>
<b>Gross profit</b>	<b>1,375</b>	<b>1,300</b>
as % of sales	41.5%	41.9%
<b>EBITDA<sup>a</sup></b>	<b>673</b>	<b>663</b>
as % of sales	20.3%	21.4%
<b>Operating income</b>	<b>476</b>	<b>464</b>
as % of sales	14.4%	15.0%
<b>Income attributable to non-controlling interests</b>	<b>-</b>	<b>-</b>
<b>Income attributable to equity holders of the parent</b>	<b>340</b>	<b>330</b>
as % of sales	10.3%	10.6%
<b>Earnings per share - basic (CHF)</b>	<b>36.84</b>	<b>35.78</b>
<b>Earnings per share - diluted (CHF)</b>	<b>36.58</b>	<b>35.48</b>
<b>Operating cash flow<sup>b</sup></b>	<b>873</b>	<b>830</b>
as % of sales	26.4%	26.8%
<b>Free cash flow<sup>c</sup></b>	<b>657</b>	<b>633</b>
as % of sales	19.8%	20.4%

- a) EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.
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- c) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

**Group**

For the year ended 31 December

in millions of Swiss francs	2021	2020
<b>Sales to third parties</b>	<b>6,684</b>	<b>6,322</b>
<b>EBITDA<sup>a</sup></b>	<b>1,482</b>	<b>1,397</b>
as % of sales	22.2%	22.1%
<b>One off items</b>	<b>(22)</b>	<b>(45)</b>
<b>Comparable EBITDA</b>	<b>1,504</b>	<b>1,442</b>
as % of sales	22.5%	22.8%
<b>Operating income</b>	<b>1,089</b>	<b>996</b>
as % of sales	16.3%	15.8%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

**Fragrance & Beauty**

For the year ended 31 December

in millions of Swiss francs	2021	2020
<b>Sales to third parties</b>	<b>3,091</b>	<b>2,924</b>
<b>EBITDA<sup>a</sup></b>	<b>696</b>	<b>677</b>
as % of sales	22.5%	23.2%
<b>One off items</b>	<b>(2)</b>	<b>(13)</b>
<b>Comparable EBITDA</b>	<b>698</b>	<b>690</b>
as % of sales	22.6%	23.6%
<b>Operating income</b>	<b>547</b>	<b>536</b>
as % of sales	17.7%	18.4%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

**Taste & Wellbeing**

For the year ended 31 December

in millions of Swiss francs	2021	2020
<b>Sales to third parties</b>	<b>3,593</b>	<b>3,398</b>
<b>EBITDA<sup>a</sup></b>	<b>786</b>	<b>720</b>
as % of sales	21.9%	21.2%
<b>One off items</b>	<b>(20)</b>	<b>(32)</b>
<b>Comparable EBITDA</b>	<b>806</b>	<b>752</b>
as % of sales	22.4%	22.1%
<b>Operating income</b>	<b>542</b>	<b>460</b>
as % of sales	15.1%	13.5%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.



# Consolidated financial statements

## Consolidated Income Statement

For the year ended 31 December

in millions of Swiss francs, except for earnings per share data	2021	2020
Sales	6,684	6,322
Cost of sales	(3,829)	(3,663)
<b>Gross profit</b>	<b>2,855</b>	<b>2,659</b>
as % of sales	42.7%	42.1%
Selling, marketing and distribution expenses	(921)	(848)
Research and product development expenses	(562)	(536)
Administration expenses	(239)	(218)
Share of results of joint ventures and associates	2	3
Other operating income	35	45
Other operating expense	(81)	(109)
<b>Operating income</b>	<b>1,089</b>	<b>996</b>
as % of sales	16.3%	15.8%
Financing costs	(94)	(86)
Other financial income (expense), net	(30)	(34)
<b>Income before taxes</b>	<b>965</b>	<b>876</b>
Income taxes	(144)	(133)
<b>Income for the period</b>	<b>821</b>	<b>743</b>
<b>Attribution</b>		
Income attributable to non-controlling interests	–	–
Income attributable to equity holders of the parent	821	743
as % of sales	12.3%	11.8%
<b>Earnings per share – basic (CHF)</b>	<b>89.03</b>	<b>80.59</b>
<b>Earnings per share – diluted (CHF)</b>	<b>88.37</b>	<b>79.96</b>

## Consolidated Statement of Comprehensive Income

For the year ended 31 December

in millions of Swiss francs	2021	2020
<b>Income for the period</b>	<b>821</b>	<b>743</b>
<b>Items that may be reclassified to the income statement</b>		
<b>Cash flow hedges</b>		
Movement in fair value, net	54	(51)
Gains (losses) removed from equity and recognised in the consolidated income statement	9	6
Movement on income tax	(4)	4
<b>Exchange differences arising on translation of foreign operations</b>		
Movement in fair value arising on hedging instruments of the net assets in foreign operations	42	58
Currency translation differences	(31)	(385)
Movement on income tax	(2)	5
<b>Items that will not be reclassified to the income statement</b>		
<b>Defined benefit pension plans</b>		
Remeasurement gains (losses) of post-employment benefit obligations	222	46
Movement on income tax	(40)	(5)
<b>Other comprehensive income for the period</b>	<b>250</b>	<b>(322)</b>
<b>Total comprehensive income for the period</b>	<b>1,071</b>	<b>421</b>
<b>Attribution</b>		
Total comprehensive income attributable to non-controlling interests	–	–
Total comprehensive income attributable to equity holders of the parent	1,071	421

**Consolidated Statement of Financial Position**

As at 31 December

in millions of Swiss francs	31 December 2021	31 December 2020
<b>Assets</b>		
Cash and cash equivalents	273	411
Derivative financial instruments	16	54
Financial assets at fair value through income statement	4	4
Accounts receivable – trade	1,464	1,359
Inventories	1,380	1,201
Current tax assets	57	66
Prepayments	65	50
Other current assets	147	154
<b>Current assets</b>	<b>3,406</b>	<b>3,299</b>
Derivative financial instruments	37	65
Property, plant and equipment	2,291	2,222
Intangible assets	4,853	4,543
Deferred tax assets	182	218
Post-employment benefit plan assets	69	20
Financial assets at fair value through income statement	297	180
Interests in joint ventures and investments in associates	37	35
Other non-current assets	248	76
<b>Non-current assets</b>	<b>8,014</b>	<b>7,359</b>
<b>Total assets</b>	<b>11,420</b>	<b>10,658</b>

in millions of Swiss francs	31 December 2021	31 December 2020
<b>Liabilities and equity</b>		
Short-term debt	428	206
Derivative financial instruments	37	49
Accounts payable – trade and others	1,008	809
Accrued payroll and payroll taxes	235	211
Current tax liabilities	188	157
Financial liability – own equity instruments	148	108
Provisions	13	23
Other current liabilities	261	233
<b>Current liabilities</b>	<b>2,318</b>	<b>1,796</b>
Derivative financial instruments	61	103
Long-term debt	4,239	4,245
Provisions	83	71
Post-employment benefit plan liabilities	371	545
Deferred tax liabilities	280	310
Other non-current liabilities	127	80
<b>Non-current liabilities</b>	<b>5,161</b>	<b>5,354</b>
<b>Total liabilities</b>	<b>7,479</b>	<b>7,150</b>
Share capital	92	92
Retained earnings and reserves	6,365	6,133
Own equity instruments	(211)	(168)
Other components of equity	(2,317)	(2,567)
<b>Equity attributable to equity holders of the parent</b>	<b>3,929</b>	<b>3,490</b>
Non-controlling interests	12	18
<b>Total equity</b>	<b>3,941</b>	<b>3,508</b>
<b>Total liabilities and equity</b>	<b>11,420</b>	<b>10,658</b>

**Consolidated Statement of Changes in Equity**

For the year ended 31 December

2021 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	Remeasurement of post employment benefit obligations	Equity attributable to equity holders of the parents	Non- controlling interests	Total equity
<b>Balance as at 1 January</b>	<b>92</b>	<b>6,133</b>	<b>(168)</b>	<b>(148)</b>	<b>(1,935)</b>	<b>(484)</b>	<b>3,490</b>	<b>18</b>	<b>3,508</b>
Income for the period		821					821	–	821
Other comprehensive income for the period				59	9	182	250		250
<b>Total comprehensive income for the period</b>		<b>821</b>		<b>59</b>	<b>9</b>	<b>182</b>	<b>1,071</b>	<b>–</b>	<b>1,071</b>
Dividends paid		(589)					(589)		(589)
Movement on own equity instruments, net			(43)				(43)		(43)
Non-controlling interests								(6)	(6)
<b>Net change in other equity items</b>		<b>(589)</b>	<b>(43)</b>				<b>(632)</b>	<b>(6)</b>	<b>(638)</b>
<b>Balance as at 31 December</b>	<b>92</b>	<b>6,365</b>	<b>(211)</b>	<b>(89)</b>	<b>(1,926)</b>	<b>(302)</b>	<b>3,929</b>	<b>12</b>	<b>3,941</b>

  

2020 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	Remeasurement of post employment benefit obligations	Equity attributable to equity holders of the parents	Non- controlling interests	Total equity
<b>Balance as at 1 January</b>	<b>92</b>	<b>5,961</b>	<b>(168)</b>	<b>(107)</b>	<b>(1,613)</b>	<b>(525)</b>	<b>3,640</b>	<b>19</b>	<b>3,659</b>
Income for the period		743					743	–	743
Other comprehensive income for the period				(41)	(322)	41	(322)		(322)
<b>Total comprehensive income for the period</b>		<b>743</b>		<b>(41)</b>	<b>(322)</b>	<b>41</b>	<b>421</b>	<b>–</b>	<b>421</b>
Dividends paid		(571)					(571)		(571)
Movement on own equity instruments, net			–						
Non-controlling interests								(1)	(1)
<b>Net change in other equity items</b>		<b>(571)</b>					<b>(571)</b>	<b>(1)</b>	<b>(572)</b>
<b>Balance as at 31 December</b>	<b>92</b>	<b>6,133</b>	<b>(168)</b>	<b>(148)</b>	<b>(1,935)</b>	<b>(484)</b>	<b>3,490</b>	<b>18</b>	<b>3,508</b>

**Consolidated Statement of Cash Flows**

For the year ended 31 December

in millions of Swiss francs	2021	2020
Income for the period	821	743
Income tax expense	144	133
Interest expense	86	80
Non-operating income and expense	38	40
<b>Operating income</b>	<b>1,089</b>	<b>996</b>
Depreciation of property, plant and equipment	204	201
Amortisation of intangible assets	186	187
Impairment of long-lived assets	3	13
<b>Other non-cash items</b>		
– share-based payments	67	56
– pension expense	45	49
– additional and unused provisions, net	18	20
– other non-cash items	(5)	(18)
<b>Adjustments for non-cash items</b>	<b>518</b>	<b>508</b>
(Increase) decrease in inventories	(165)	(68)
(Increase) decrease in accounts receivable	(93)	(76)
(Increase) decrease in other current assets	(15)	(19)
Increase (decrease) in accounts payable	167	27
Increase (decrease) in other current liabilities	10	2
<b>(Increase) decrease in working capital</b>	<b>(96)</b>	<b>(134)</b>
<b>Income taxes paid</b>	<b>(153)</b>	<b>(125)</b>
Pension contributions paid	(53)	(40)
Provisions used	(17)	(16)
<b>Cash flows from (for) operating activities<sup>a)</sup></b>	<b>1,288</b>	<b>1,189</b>

in millions of Swiss francs	2021	2020
Increase in long-term debt	316	1,405
(Decrease) in long-term debt	(14)	(784)
Increase in short-term debt	1,514	3,044
(Decrease) in short-term debt	(1,510)	(3,300)
<b>Cash flows from debt, net</b>	<b>306</b>	<b>365</b>
Interest paid	(72)	(53)
Purchase and sale of derivative financial instruments, net	(26)	(19)
Lease payments	(57)	(52)
Transactions of non-controlling interest	(6)	(7)
Other, net	(5)	(9)
<b>Cash flows from financial liabilities</b>	<b>140</b>	<b>225</b>
Distribution to the shareholders paid	(589)	(571)
Purchase and sale of own equity instruments, net	(69)	(56)
<b>Cash flows from (for) financing activities</b>	<b>(518)</b>	<b>(402)</b>
Acquisition of property, plant and equipment	(186)	(188)
Acquisition of intangible assets	(70)	(39)
Acquisition of subsidiaries, net of cash acquired	(401)	(629)
Proceeds from the disposal of property, plant and equipment	9	8
Proceeds from sales of intangible assets		2
Interest received	8	3
Dividend received from joint ventures and associates	1	1
Purchase and sale of financial assets at fair value through income statement, net	(92)	(3)
Impact of financial transactions on investing, net	(27)	25
Other, net	(149)	1
<b>Cash flows from (for) investing activities</b>	<b>(907)</b>	<b>(819)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(137)</b>	<b>(32)</b>
Net effect of currency translation on cash and cash equivalents	(1)	(9)
Cash and cash equivalents at the beginning of the period	411	452
<b>Cash and cash equivalents at the end of the period</b>	<b>273</b>	<b>411</b>

a) After careful consideration with the Group auditors, the Group has determined that purchase and sale of own equity instruments relates to financing activities and has been reclassified from cash flows from (for) operating activities into cash flows from (for) financing activities.